

INNOVATIVE INVESTMENT PROCESS

Thorough underwriting process in pursuit of the companies that meet Cambiar's quality, value creation, and return criteria.

QUALITY

- Durable franchise position
- Above avg: margins | free cash flow generation
- Below avg: leverage | cash flow variability
- Track record of strong capital discipline | corporate governance

PRICE

- Price-sensitivity at entry is critical
- Valuation can provide downside protection
- Incoming positions should possess a 3:1 up/down return profile
- Quality must not be sacrificed to achieve low aggregate valuation

DISCIPLINE

- Stringent equity underwriting process
- Exercise patience to reach desired attachment point
- Be prepared to act when high-quality companies go on sale
- Quality and price must align

PORTFOLIO ATTRIBUTES

- 35-45 stock portfolio
- Invests in small and mid-sized companies with market capitalization range primarily between \$2-\$12 billion
- Equal-weighted approach forces discipline in a volatile asset class
- Total assets: \$494.8 million

UNWAVERING ACTIVE MANAGEMENT

- **Quality, Price, Discipline** – Consistent implementation of our QPD approach
- **High Active Share** – Willfully benchmark agnostic in pursuit of alpha
- **Intellectually Curious** – Deep fundamental research insight

CAMBIAR OVERVIEW

- Founded in 1973 | 100% employee-owned
- Based in Denver, Colorado
- Principals have average tenure of 23 years

PERFORMANCE

	1Q24	1 Year	3 Year	5 Year	10 Year	Since Inception
Cambiar SMID Value (g)	5.9%	16.2%	6.9%	12.4%	10.5%	13.9%
Cambiar SMID Value (n)	5.8%	15.4%	6.2%	11.7%	9.8%	13.2%
Russell 2500 Value	6.1%	21.3%	5.4%	9.4%	7.7%	10.6%

Performance results are for the Cambiar SMID Value Composite and are preliminary, please contact Cambiar for finalized figures. All returns greater than one year are annualized. Composite inception date: 7.31.2010.

CALENDAR YEAR RETURNS

	2019	2020	2021	2022	2023
Cambiar SMID Value (g)	31.8%	11.9%	24.3%	-5.3%	13.5%
Cambiar SMID Value (n)	31.0%	11.2%	23.5%	-5.9%	12.8%
Russell 2500 Value	23.6%	4.9%	27.8%	-13.1%	16.0%

RISK STATISTICS

	Alpha	Beta	Sharpe Ratio	Info Ratio	Up Capture	Down Capture	Std Dev	Tracking Error
Cambiar SMID Value (n)	3.05	0.83	0.54	0.34	89.30	79.27	20.46	6.90
Russell 2500 Value	-	1.00	0.41	-	100.00	100.00	23.89	-

Morningstar data based on 5-year trailing returns.

PORTFOLIO MANAGERS



**ANDREW
BAUMBUSCH**

- PM Since: 2010
- Years at Cambiar: 20
- Years of Experience: 26



**COLIN DUNN,
CFA**

- PM Since: 2014
- Years at Cambiar: 13
- Years of Experience: 24

CHARACTERISTICS

	Cambiar	R2500V
OPERATING EFFICIENCY		
ROA - Weighted Avg	8.0%	3.6%
ROE - 5 Year Weighted Avg	18.6%	10.9%
ROIC - Weighted Avg	12.8%	6.4%
Turnover - 3 Year Avg	32.2%	-

LEVERAGE

Net Debt to EBITDA	1.3	2.7
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VALUATION

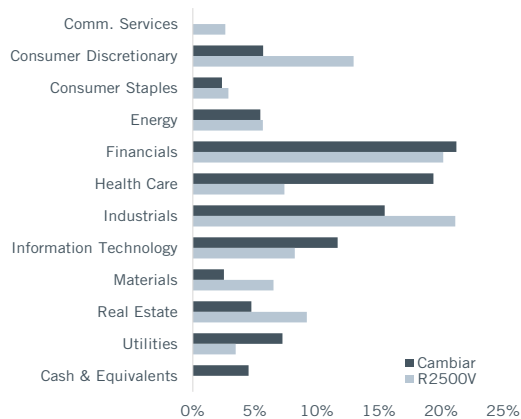
P/E - 1 Year Forecast	15.9x	13.1x
P/B	3.0x	1.8x
Dividend Yield	1.4%	1.8%

CONVICTION

# of Holdings	38	1854
Active Share	96.2	-
Weight of Top 20	54.6%	8.9%
Avg Position Size	2.5%	0.1%

MARKET CAP

Weighted Avg (\$B)	13.5	8.1
Median (\$B)	12.7	1.4

SECTORS

TOP TEN HOLDINGS

Security	Weight
Lincoln Electric	3.3%
Reinsurance Group Of America	3.0%
Arch Capital Group	2.9%
Magnolia Oil & Gas	2.9%
Masco	2.8%
Gentex	2.8%
Ulta Beauty	2.8%
Waters	2.8%
American Financial Group	2.7%
Euronet Worldwide	2.7%

Cambiar Investors, LLC (Cambiar) is an independent registered investment adviser with the United States Securities and Exchange Commission. Registration does not imply a certain level of skill or training. Cambiar claims compliance with the Global Investment Performance Standards (GIPS®).

Cambiar's SMID Value Composite includes discretionary, taxable and tax-exempt portfolios, including portfolios that are part of broker-affiliated or broker-sponsored programs, including wrap programs, that waive commission costs or bundle fees including commission costs. The records of the portfolios in the composite are maintained on Cambiar's systems. Portfolios in the composite invest in equity securities of small- to mid-sized companies. Cambiar's SMID Value Composite primarily invests in stocks with a market capitalization between \$2 and \$12 billion. The typical number of securities in the SMID Value portfolio is 35-45 holdings. The SMID Value Composite contains proprietary assets. As of April 2020, there is no minimum asset level for the composite. Prior to April 2020, the minimum asset level for the composite was \$100,000.

The composite contains accounts with gross and "pure" gross performance. Gross returns are reduced by transaction costs. "Pure" gross returns do not reflect the deduction of any expenses, including transaction costs. "Pure" gross returns are applicable to separately managed accounts that are part of broker-affiliated or broker-sponsored programs, including wrap programs, that waive commission costs or bundle fees including commissions (SMAs). "Pure" gross returns are supplemental information. Net returns are reduced by transaction costs and actual investment advisory fees and other expenses that may be incurred in the management of the account. SMAs often incur bundled fees, charged by the wrap sponsor or affiliated broker, that may include transaction costs, investment management, portfolio monitoring, consulting services, and custody fees. Net returns for SMAs are calculated by deducting the investment advisory fees from the client's account as reported by the wrap sponsor or affiliated broker, or as received by Cambiar. Cambiar clients may incur actual fee rates that are greater or less than the rate reflected in this performance summary. Fees will vary based on the assets in the accounts. Returns are reported in U.S. dollars.

Performance results for the SMID Value Composite are evaluated against the Russell 2500™ Value Index. The Russell 2500 Value Index is a float-adjusted, market capitalization weighted index comprised of firms in the Russell 2500™ Index that experience lower price-to-book ratios and lower forecasted growth values. The Russell 2500 Index is a float-adjusted, market capitalization weighted index that measures the performance of the 2,500 smallest companies in the Russell 3000® Index, which consists of 3,000 of the largest U.S. equities. The index assumes no management, custody, transaction or other expenses. The Russell 2500 Value Index is a broadly based index that reflects the overall market performance and Cambiar's returns may not be correlated to the index. The index is unmanaged and one cannot invest directly in an index. Cambiar's performance and the performance of the Russell 2500 Value Index include the reinvestment of all income. The Russell 2500™ Value Index is a trademark/service mark of the Frank Russell Company. Russell® is a trademark of the Frank Russell Company.

PSN Top Gun/Manager of the Decade: The complete list of PSN Top Guns and an overview of the methodology can be located at <https://psn.fi.informais.com/>. Registration is required. The 6 Star ratings were announced on February 21, 2024, and are based on gross returns of the SMID Value composite for the five-year period ending on December 31, 2023. Cambiar did not compensate Zephyr in order to achieve its ranking but did pay Zephyr a licensing fee to use its logo on Cambiar's website. Only firms that submitted PSN investment manager questionnaires were eligible for the award.

For additional information, including a GIPS Composite Report for the strategy presented herein and/or a list of composite descriptions, please contact: Cambiar Investors LLC, 200 Columbine Street, Suite 800, Denver, CO 80206, 1.888.673.9950, info@cambiar.com. **Past performance is no indication of future results and, as is the case with all investment advisors who concentrate on equity investments, Cambiar's future performance may result in a loss.** All information is provided for informational purposes only and should not be construed as an offer to buy or as a solicitation to buy or sell. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. **This communication is intended for non-wrap use only.**

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