

## INNOVATIVE INVESTMENT PROCESS

Thorough underwriting process in pursuit of the companies that meet Cambiar's quality, value creation, and return criteria.

### QUALITY

- Durable franchise position
- Above avg: margins | free cash flow generation
- Below avg: leverage | cash flow variability
- Track record of strong capital discipline | corporate governance

### PRICE

- Price-sensitivity at entry is critical
- Valuation can provide downside protection
- Incoming positions should possess a 3:1 up/down return profile
- Quality must not be sacrificed to achieve low aggregate valuation

### DISCIPLINE

- Stringent equity underwriting process
- Exercise patience to reach desired attachment point
- Be prepared to act when high quality companies go on sale
- Quality and price must align

## PORTFOLIO ATTRIBUTES

- 40-50 stock portfolio
- Diversified portfolio that invests primarily in international large-cap companies
- Market cap range: primarily >\$5 billion
- Total assets: \$508.1 million

## UNWAVERING ACTIVE MANAGEMENT

- **Quality, Price, Discipline** – Consistent implementation of our QPD approach
- **High Active Share** – Willfully benchmark agnostic in pursuit of alpha
- **Intellectually Curious** – Deep fundamental research insight

## CAMBIAR OVERVIEW

- Founded in 1973 | 100% employee-owned
- Based in Denver, Colorado
- Principals have average tenure of 22+ years
- \$5.4 billion in AUS<sup>1</sup> | \$3.8 billion in AUM

## PERFORMANCE

	2Q22	YTD	1 Year	3 Year	5 Year	10 Year	Since Inception
Cambiar Int'l (g)	-16.5%	-21.3%	-23.9%	-2.9%	-1.0%	4.1%	7.3%
Cambiar Int'l (n)	-16.7%	-21.7%	-24.7%	-3.9%	-1.9%	3.2%	6.0%
MSCI EAFE	-14.5%	-19.6%	-17.8%	1.1%	2.2%	5.4%	4.3%

Performance results are for the Cambiar International Equity Composite and are preliminary, please contact Cambiar for finalized figures. All returns greater than one year are annualized. Composite inception date: 10.31.1997.

## CALENDAR YEAR RETURNS

	2017	2018	2019	2020	2021
Cambiar Int'l (g)	22.4%	-17.8%	21.4%	1.0%	6.9%
Cambiar Int'l (n)	21.4%	-18.5%	20.3%	0.1%	5.9%
MSCI EAFE	25.0%	-13.8%	22.0%	7.8%	11.3%

## TOP TEN COUNTRIES

	Cambiar	MSCI EAFE		Cambiar	MSCI EAFE
United Kingdom	23.2%	14.5%	Belgium	5.4%	1.0%
Germany	18.6%	7.8%	Japan	5.0%	22.2%
France	13.7%	11.2%	Canada	4.7%	0.0%
Spain	6.8%	2.5%	Australia	3.4%	7.8%
Switzerland	5.5%	10.5%	United States	3.2%	0.0%

## PORTFOLIO MANAGERS



**BRIAN BARISH,  
CFA**

- PM Since: 1997
- Years at Cambiar: 25
- Years of Experience: 33



**MUNISH MALHOTRA,  
CFA**

- PM Since: 2021
- Years at Cambiar: 5
- Years of Experience: 22

## CHARACTERISTICS

	Cambiar	MSCI EAFE
<b>OPERATING EFFICIENCY</b>		
ROA - Weighted Avg	4.9%	6.9%
ROE - Weighted Avg	16.5%	18.2%
ROIC - Weighted Avg	9.5%	11.9%
Turnover - 3 Year Avg	53.6%	-

## LEVERAGE

	Cambiar	MSCI EAFE
Net Debt to EBITDA	2.2	1.6

## VALUATION

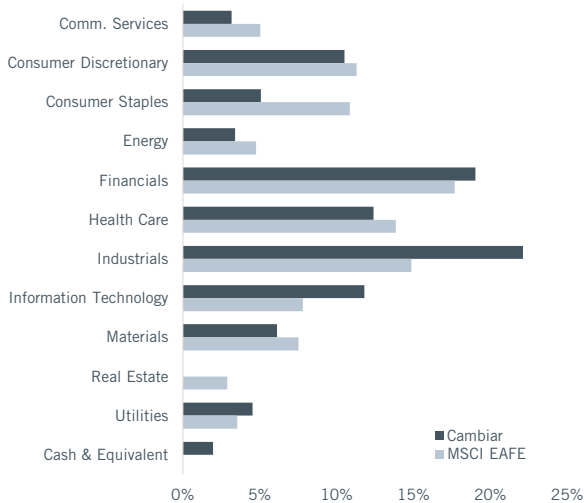
	Cambiar	MSCI EAFE
P/E - 1 Year Forecast	13.2x	11.6x
P/B	1.9x	1.6x
Dividend Yield	2.7%	3.3%

## CONVICTION

	Cambiar	MSCI EAFE
# of Holdings	40	799
Active Share	86.9	-
Weight of Top 20	55.1%	23.4%
Avg Position Size	2.5%	0.1%

## MARKET CAP

	Cambiar	MSCI EAFE
Weighted Avg (\$B)	64.2	72.3
Median (\$B)	42.4	11.6

**SECTORS**

**TOP TEN HOLDINGS**

Security	Weight
Santos	3.4%
Bunzl	3.2%
Liberty Media	3.2%
AIA	3.1%
BAE Systems	3.0%
London Stock Exchange	2.8%
SAP	2.8%
KBC	2.8%
Roche	2.7%
Zurich Insurance	2.7%

Cambiar Investors, LLC (Cambiar) is an independent registered investment adviser with the United States Securities and Exchange Commission. Registration does not imply a certain level of skill or training. Cambiar claims compliance with the Global Investment Performance Standards (GIPS®).

Cambiar's International Equity Composite includes discretionary, taxable and tax-exempt portfolios. The records of the portfolios in the composite are maintained on Cambiar's systems. Portfolios in the composite invest predominantly in equity securities traded on foreign exchanges. Cambiar's International Equity Composite primarily invests in stocks with a market capitalization range greater than \$5 billion. The typical number of securities in the International Equity portfolio is 40-50 holdings. As of April 2020, there is no minimum asset level for the composite. Prior to April 2020, the minimum asset level for the composite was \$1,000,000.

Returns are presented gross (g) and net (n) of management fees. Gross and net returns have been reduced by transaction costs. Net returns are also reduced by actual investment advisory fees and other expenses that may be incurred in the management of the account. Net of fees performance reflects a blended fee schedule of all accounts within the International Equity Composite. Cambiar clients and mutual fund investors may incur actual fee rates that are greater or less than the rate reflected in this performance summary. Fees will vary based on the assets in the accounts. Returns are presented in U.S. dollars.

Performance results for the International Equity Composite are evaluated against the MSCI EAFE Index. The MSCI EAFE Index (Europe, Australasia, Far East) is a free float-adjusted, market capitalization weighted index that is designed to measure developed market equity performance, excluding the U.S. & Canada. The index assumes no management, custody, transaction or other expenses. The MSCI EAFE Index is a broadly based index that reflects the overall market performance and Cambiar's returns may not be correlated to the index. The index is unmanaged and one cannot invest directly in an index. Cambiar's performance and the performance of the MSCI EAFE Index include the reinvestment of all income. Benchmark returns are net of withholding taxes. Prior to July 2019, Cambiar typically followed each custodian's treatment of tax withholding and therefore dividends may have been presented as gross or net of dividend tax withholding depending on the custodian's treatment. As of July 2019, Cambiar typically records dividends net of withholding taxes although it may depend on various factors such as the issue country and custodian's treatment. Withholding taxes may vary according to the investor's domicile, and other reasons. Source: MSCI. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used to create indices or financial products. This report is not approved or produced by MSCI.

Data is provided for a representative account as of June 30, 2022. The portfolio holdings, characteristics, country breakdown, sector weightings, and other charts/graphs may change over time and may differ between clients based upon their investment objectives risk tolerances, and for other reasons. Cambiar makes no warranty, either express or implied, that the weightings shown will be used to manage your account. The securities presented do not represent all securities recommended for advisory clients. The information provided on this page should not be considered a recommendation to purchase or sell any particular security. There can be no assurance that an investor will earn a profit or not lose money. The one year forecast is included for illustrative purposes, and accordingly, no assumptions or comparisons should be made based upon these ratios. The projected ratios, risk statistics, and country allocations are based upon third party sources that are deemed to be reliable; however, Cambiar does not guarantee its accuracy or completeness. Risk statistics are based off a five-year time frame. For characteristics and risk statistics definitions, please visit [www.cambiar.com/definitions](http://www.cambiar.com/definitions). <sup>1</sup>AUS (assets under supervision) includes UMA/model portfolios that are non-discretionary assets. AUS and AUM are preliminary.

For additional information, including a GIPS Composite Report for the strategy presented herein and/or a list of composite descriptions, please contact: Cambiar Investors LLC, 200 Columbine Street, Suite 800, Denver, CO 80206, 1.888.673.9950, [info@cambiar.com](mailto:info@cambiar.com). Past performance is no indication of future results. All information is provided for informational purposes only and should not be construed as an offer to buy or as a solicitation to buy or sell. GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein. **This communication is intended for non-wrap use only.**